

# FY 2024 FINANCIAL FIGURES SET TO GROW

Dr. Michael Heckmeier & Claudia Schmitt March 6, 2025

#### **KEY MESSAGES OF TODAY'S CALL**



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# FINANCIAL FIGURES – 2024 AT THE UPPER END OF EXPECTATIONS

1,413

Sales in EUR mn -7% vs. FY 2023

26%

**EBITDA Margin** 

FY 2023: 29%

2.10

Earnings per share in EUR

FY 2023: EUR 6.15

**523** 

Capex in EUR mn

FY 2023: EUR 1,316 mn

-297

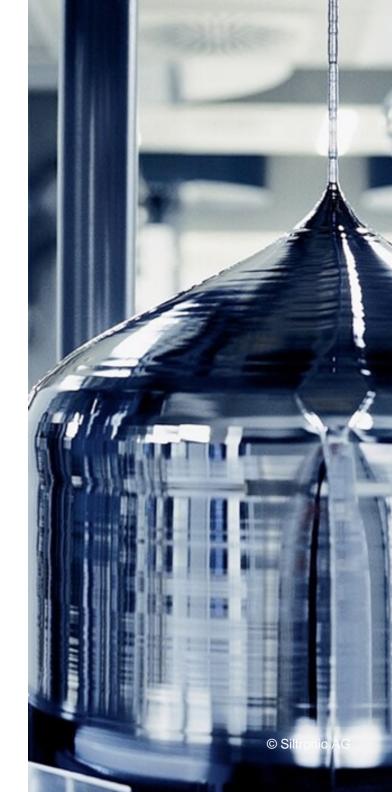
Net cash flow in EUR mn

FY 2023: EUR -664 mn

734

Net financial debt in EUR mn

FY 2023: EUR 356 mn



# NAVIGATING SOFT DEMAND BY COST AND CASH PROGRAM

### **Production**

Focus on productivity and efficiency

### Labor

Direct headcount adjusted to reduced output, indirect headcount program

# **Cost in general**

Intensified activities to optimize our cost position

# Capex

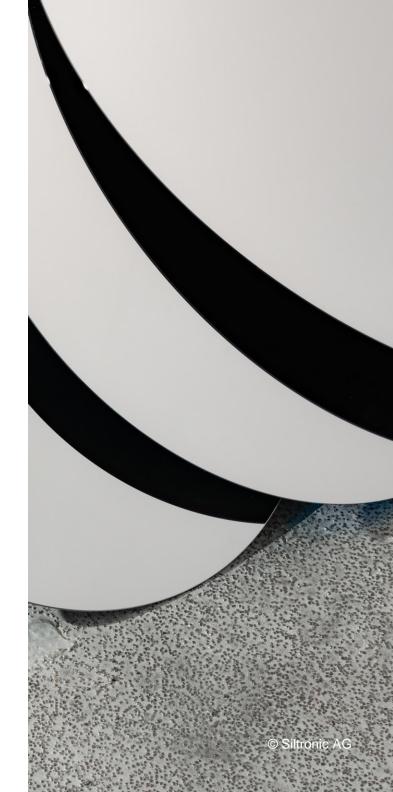
Clearly reduced due to progress of new Fab and strict capex control

# **Working Capital**

Close tracking and effective management

## **Dividend**

Proposal to the AGM: reduced amount of EUR 0.20 per share for 2024



#### WE ARE PREPARED FOR GROWTH

# **Close** collaboration

with the major semiconductor players

# **Leading Edge**

Essential part of our strategy

# **R&D** strategy

clearly driving innovations and technological advancements

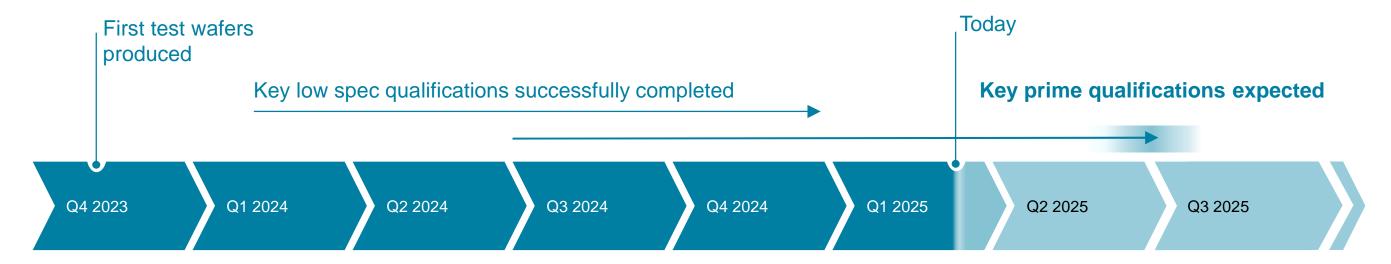
### **New Fab**

Focus on customer qualifications and ramp



#### **NEW FAB: QUALIFICATION PROCESS ONGOING, MAJOR PRIME QUALIFICATIONS EXPECTED AROUND MID 2025**

#### **Timeline for customer qualifications**

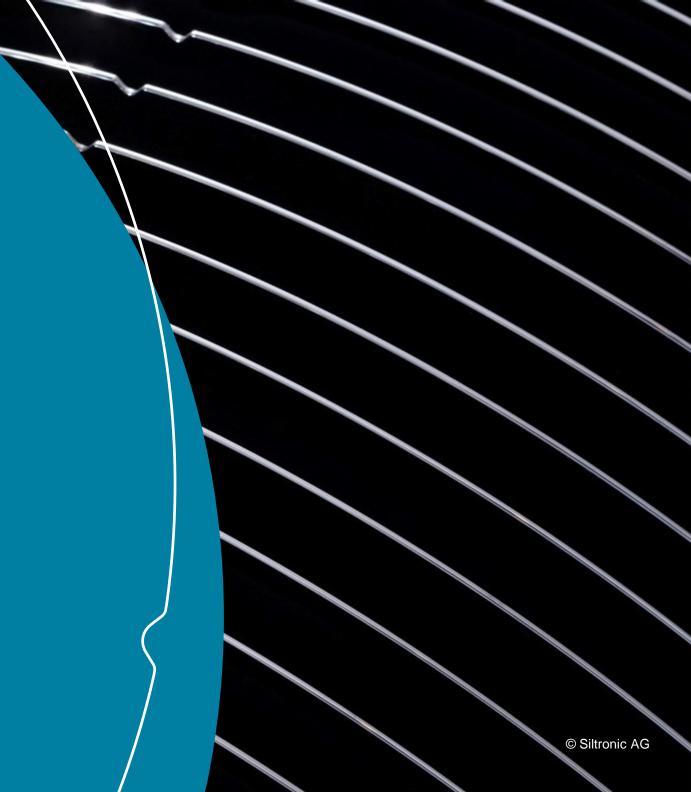


#### **Customer qualifications**

- Ongoing qualification process, samples under evaluation at customers
- Prime qualifications expected by mid 2025
- Qualifications triggering depreciation start of the major parts of new fab

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# FY 2024 FINANCIALS



#### P&L: FY 2024 – RESILIENT EBITDA MARGIN OF 26%

#### Profit & Loss, in EUR million

	2024	2023	Q4 2024	Q3 2024
Sales	1,412.8	1,513.8	360.6	357.3
Gross profit	275.4	372.2	65.5	69.2
Gross Margin	19.5%	24.6%	18.2%	19.4%
EBITDA	363.8	433.9	93.0	89.4
EBITDA Margin	25.8%	28.7%	25.8%	25.0%
EBIT	125.2	231.3	27.4	28.9
EBIT Margin	8.9%	15.3%	7.6%	8.1%
Net Income	67.2	201.3	-1.6	18.8
EPS, in EUR	2.10	6.15	-0.08	0.60

#### **Comments**

#### Sales

- 2024 yoy: -7% due to a slight decline in prices, mix & wafer area
- Q4 qoq: slight increase due to stronger US Dollar

#### **EBITDA** margin

- 2024 yoy: -3%-points, driven by reduced sales and effects from FX hedging result (positive in 2023)
- Q4 qoq: +1%-point due to improved FX result (negative in Q3)

#### **EBIT** margin

- 2024 yoy: -6%-points, negative impacts from EBITDA and increased depreciation yoy
- Q4 qoq: unchanged with slightly higher depreciation

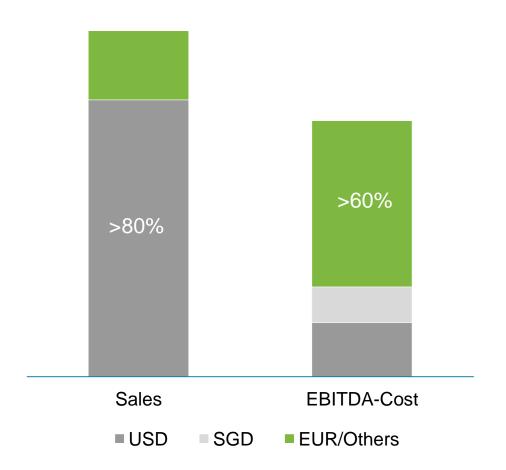
#### **Net income**

- Financial result: lower income from financial investments and rising interest expenses due to higher debt
- Tax rate: effect from deferred taxes, esp. in Q4

yoy = 2024 vs. 2023, qoq: Q4 vs. Q3

#### **FX COULD BE A POTENTIAL UPSIDE FOR 2025**

#### FX Exposure 2024, in %



#### **FX Impacts**

USD Sensitivity<sup>1</sup>, based on 2024 exposure and currency level (EUR/USD 1.08)

Effect of a change EUR/USD ± 1 USD-ct

- Sales EUR ± 11 mn
- EBITDA EUR ± 8 mn (unhedged)

#### **USD Hedging strategy**

- Operational hedging
- Strategic hedging: graduated hedging up to 18 months ahead, based on expected net FX exposure

Chart not to scale

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#### **BALANCE SHEET: INCREASING FIXED ASSETS, EQUITY RATIO 44%**

#### **Balance Sheet Composition**

	Dec 31, 2024	Dec 31, 2023
Assets, in EUR mn	5,084	4,505
Fixed Assets	76%	77%
Inventories	6%	7%
Receivables	5%	6%
Cash & Securities	13%	10%
Equity & Liabilities, in EUR mn	5,084	4,505
Equity	44%	47%
Provisions	5%	5%
Financial Liabilities	30%	20%
Liabilities & Prepayments	22%	28%

#### Comments<sup>1</sup>

#### Fixed assets EUR +394 mn

 Further increase to EUR 3.9 bn, with a still elevated invest level clearly exceeding depreciation

#### Working Capital EUR +160 mn

Decrease in trade payables, particularly those related to capex

#### Cash & Securities EUR +207 mn

- Promissory note loan of EUR 370 mn
- Operating cash flow < payments for capex + dividend</li>

#### **Equity Ratio** 44%

Slight decline, staying on a healthy level

#### Financial Liabilities EUR +619 mn

Syn loan partly drawn and Promissory note loan issued

<sup>1</sup> Dec 31, 2024 vs. Dec 31, 2023

# SIGNIFICANT YOY REDUCTION IN 2024 CAPEX, WITH FURTHER CUTS PLANNED FOR 2025

Capex, in EUR million

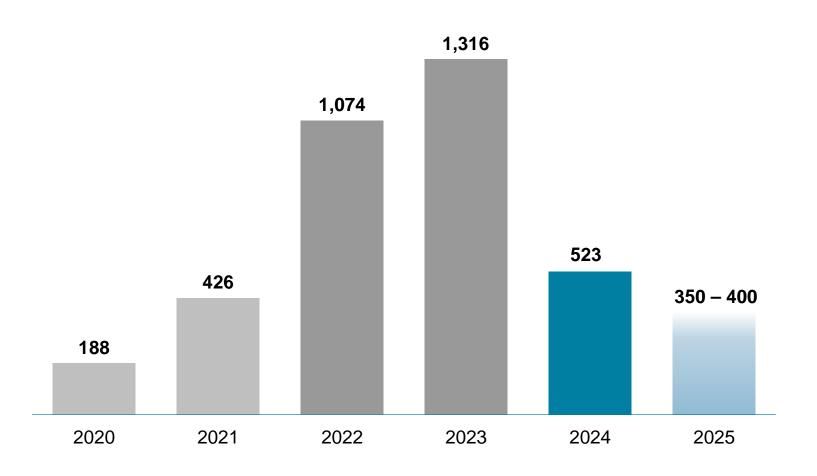




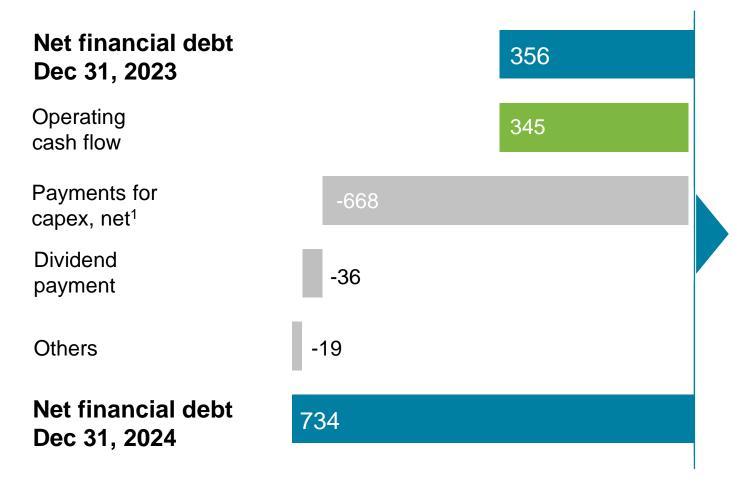


Chart not to scale

11 (siltronic | FY 2024 Conference Call Presentation

# INCREASE IN NET FINANCIAL DEBT ALONG WITH HIGH CAPEX PAYMENTS

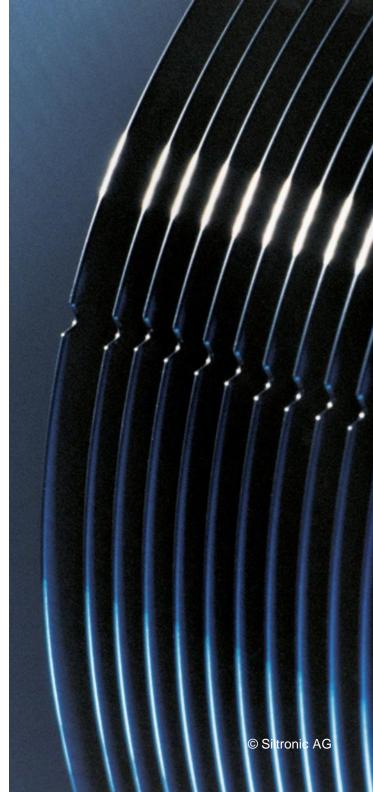
Net Financial Debt, in EUR million



Change in net financial position EUR -378 mn

<sup>1</sup>netted with investment grant

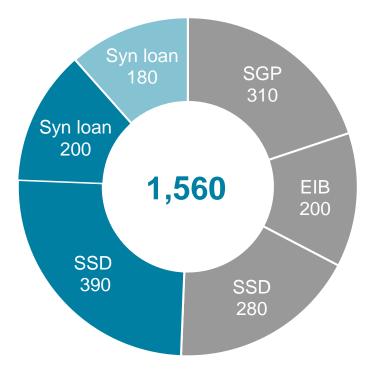




#### **DEBT REPAYMENT STARTING IN 2025**

#### **Debt financing instruments,**

in EUR million



- Fixed loans, drawn
- Variable loans, drawn
- Syn loan, not drawn yet

Figures rounded

SSD=Schuldscheindarlehen (Promissory Note Loan),

Maturity profile of debt financing in EUR million



#### **Prepayments**

of EUR 57 mn expected to be refunded in 2025

2025	2026	2027	∑ 2028 - 2032
65	105	250	1.140



#### Interest

expenses in the ballpark of EUR 50 mn expected in 2025

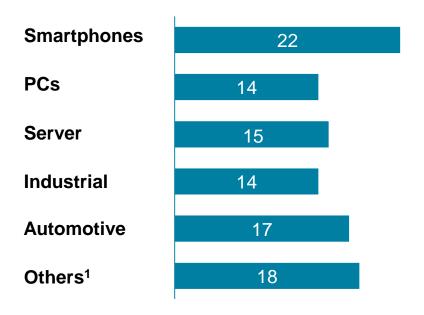
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# **OUTLOOK 2025**

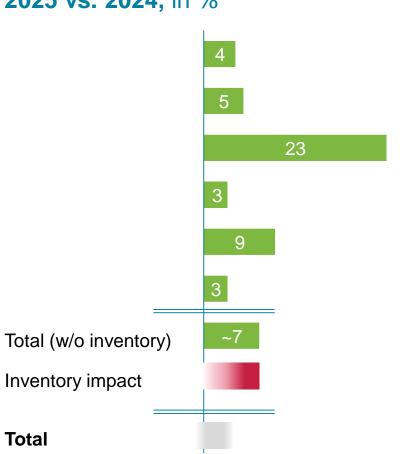


#### **CONTENT INCREASE DRIVES 7% GROWTH IN** SILICON AREA END MARKET

#### **Consumption of wafers by end use** 2024, in %









#### Server

Clear content growth due to Al



#### **Smartphones**

Al supports replacement and drives content



#### **Automotive**

Growth mostly fueled by content and xEV unit growth

Source: Siltronic estimates, <sup>1</sup> Infrastructure Telecommunications, game consoles, consumer electronics such as televisions, white goods such as refrigerators. Chart not to scale.

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#### **2025 GUIDANCE**

### Sales

In the region of 2024<sup>1</sup>, yoy no growth expected, H1 25 high single digit below H2 24

# **EBITDA Margin**

Between 22% and 27%

# **Depreciation**

Between EUR 380 and 440 mn

## **EBIT**

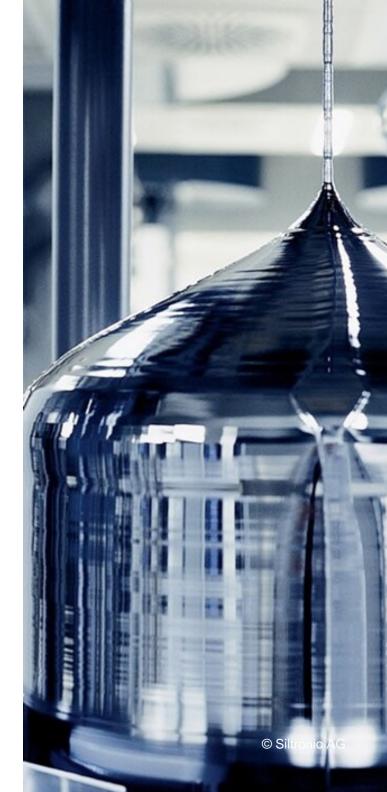
Significant decline

## Capex

Between EUR 350 and 400 mn

## **Net cash flow**

Significantly improved compared to previous year but still notably negative



<sup>1</sup>EUR/USD: 1.08

#### **Financial Calendar and Events**

Mar 7, 2025 **ODDO BHF TMT** Forum (virtual)

Mar 11, 2025 **BNP Paribas Exane TMT** Conference, London Conference, London

Mar 12, 2025 **UBS Technology**, **Media and Internet** 

Mar 18, 2025 Stifel US Roadshow (virtual)

Mar 20, 2025 Stifel Southern **Germany Summit,** Stuttgart

April 4, 2025 Münchner Kapitalmarkttage, Munich

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