



## **Q2 2015 Conference Call Presentation**

**Dr. Christoph von Plotho, CEO**

**Rainer Irle, CFO**

**July 31, 2015**

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# Higher Volumes and Strong US Dollar Drive Sales

## KPIs, in mn EUR

	Q2 2014	% YoY	Q1 2015	Q2 2015	% QoQ
<b>Sales</b>	210.4	17.3	238.7	246.7	3.4
<b>Gross margin</b>	7%	-	17%	19%	-
<b>EBITDA</b>	28.3	11.0	40.1	31.4	-21.7
<b>EBIT</b>	-9.5	n.a.	8.3	0.2	-97.6
<b>Result for the period</b>	-14.1	-50.4	1.9	-7.0	n.a.
<b>EPS in €</b>	-0.35	-50.5	0.11	-0.17	n.a.
<b>Capex</b>	6.4	42.2	4.3	9.1	>100
<b>Free Cash Flow</b>	-4.1	n.a.	39.6	7.1	-82.1
<b>Net Financial Assets</b>	8.3	>100	16.1	166.1	>100
<b>Pension Provisions</b>	249.0	17.3	428.5	292.1	-31.8

# Share Price up 10% since IPO

- ▶ Start of trading June 11, 2015
- ▶ Freefloat at 42% - Wacker Chemie AG still holds majority
- ▶ Placement price at 30 EUR - first trading price at 31.5 EUR - share price at 33 EUR on July 30
- ▶ Net Financial Assets increased to 166 mn EUR (incl. 20mn EUR time deposits)
- ▶ Pension provisions decreased by 136 mn EUR qoq due to higher discount rate (increase from 1.65% to 2.7%)

# Average Wafer Area Growth of 4% Expected for FY 2015\*

## Q2 2015 Comments

- ▶ Wafer market: 2% higher shipments, all time high
- ▶ Higher volumes qoq and yoy
- ▶ Prices in contract currency flat qoq
- ▶ Sales higher qoq and yoy due to volume and strong USD
- ▶ Cost roadmap on track
- ▶ EBITDA margin excluding hedging and FX transaction losses almost 20%
- ▶ €9m capex in Q2 (H1: 13 mn EUR)
- ▶ Free Cash Flow 7 mn EUR

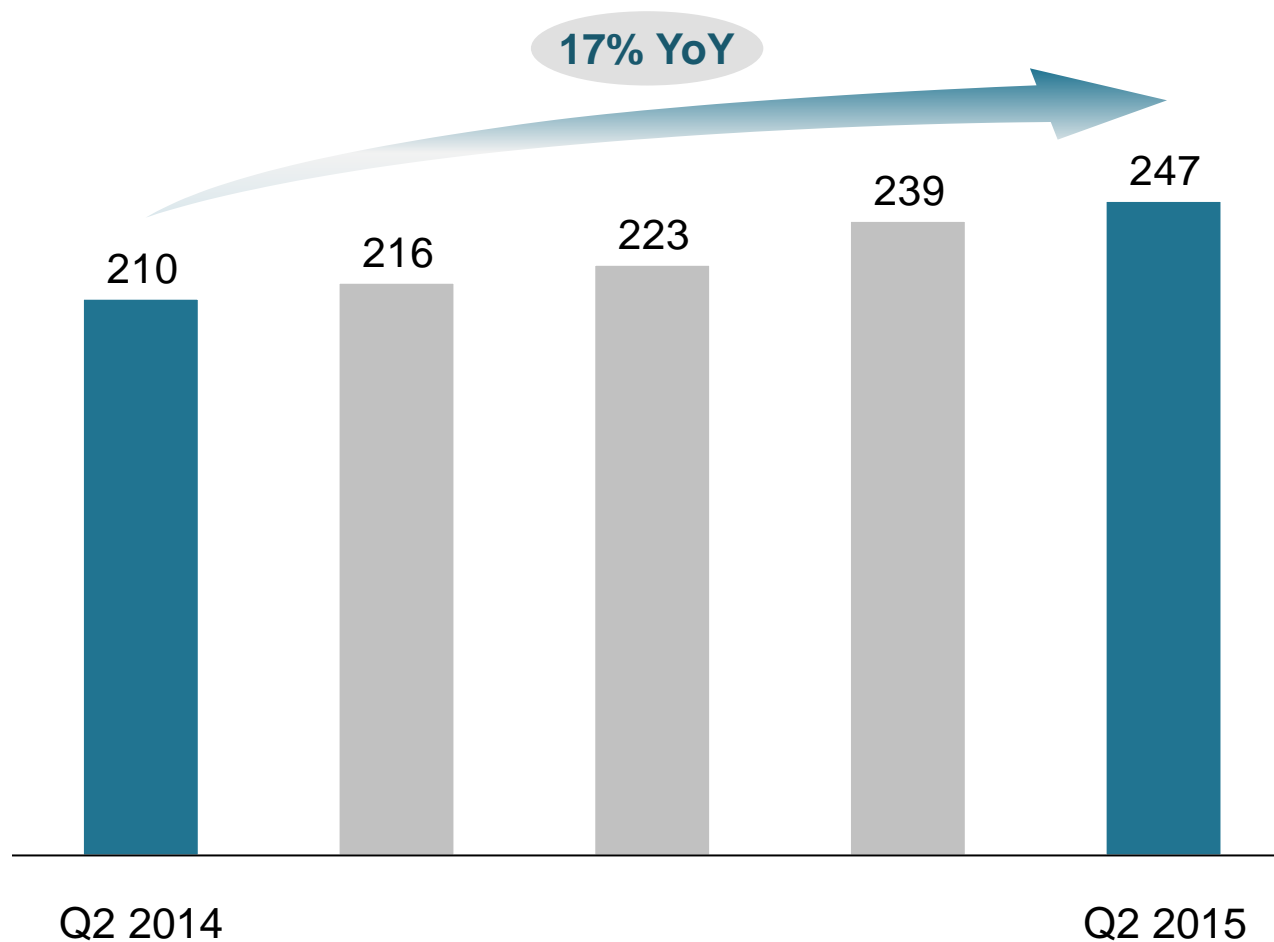
## 2015 Challenges and Opportunities

- ▶ Slightly reduced volume in H2
- ▶ Stable prices versus H1 in contract currency
- ▶ Cost roadmap on track
- ▶ Impact of FX hedging losses around -30 mn EUR in H2
- ▶ Capex H2 50 – 65 mn EUR
- ▶ Free Cash Flow slightly positive in H2

\*IHS Technology

# Q2 Sales Increased by 17% yoy Driven by Volume, Stabilizing Prices and Currency

Sales Reflecting Fully Consolidated SSW\*, in mn EUR



## Comments

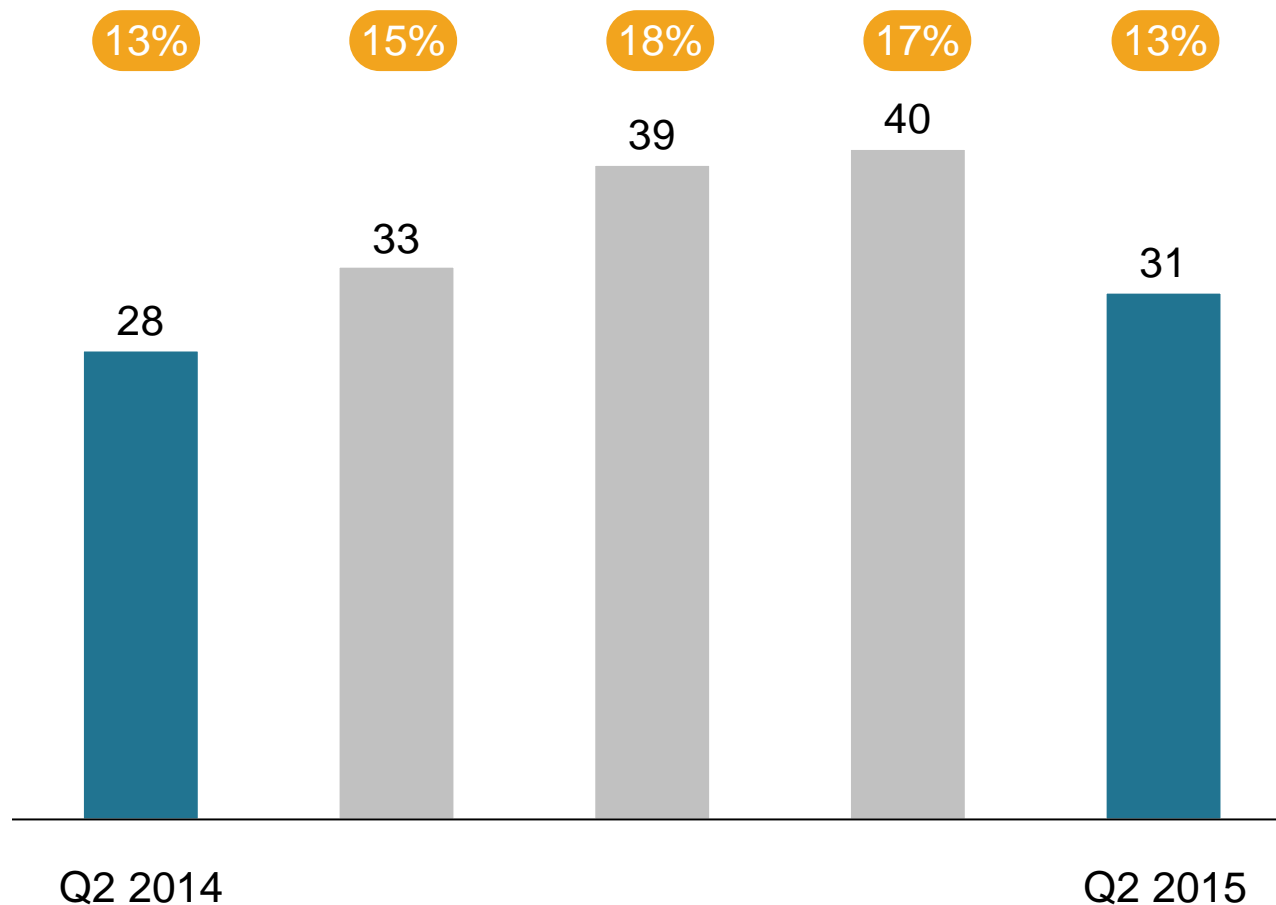
- ▶ Volumes significantly up yoy for all diameters; also increase compared to Q1, mainly driven by 300 mm
- ▶ Prices stable qoq
- ▶ Prices yoy up in EUR due to a stronger USD

\* Siltronic Singapore Wafer, Singapore

# EBITDA Margin yoy About Stable at 13%

EBITDA Reflecting Fully Consolidated SSW\*, in mn EUR

EBITDA margin



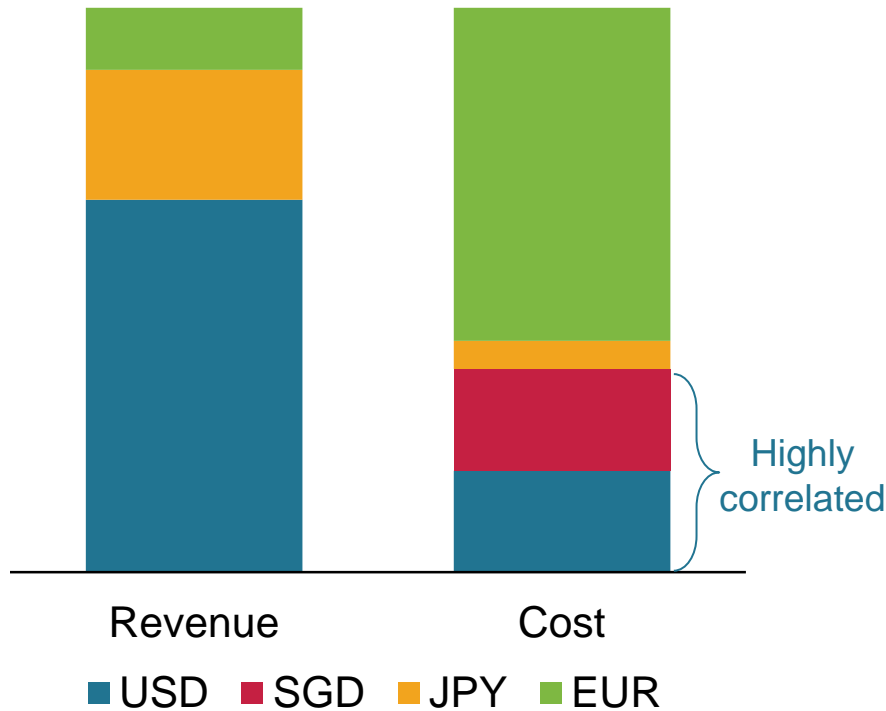
## Comments

- ▶ EBITDA impacted by higher volumes and FX effects
- ▶ Cost reduction program on track
- ▶ FX losses (other operating income and expenses) of 18 mn EUR reducing EBITDA margin by 7%

\* Siltronic Singapore Wafer, Singapore

# Favorable FX Development however Significant Offset by Hedging Losses

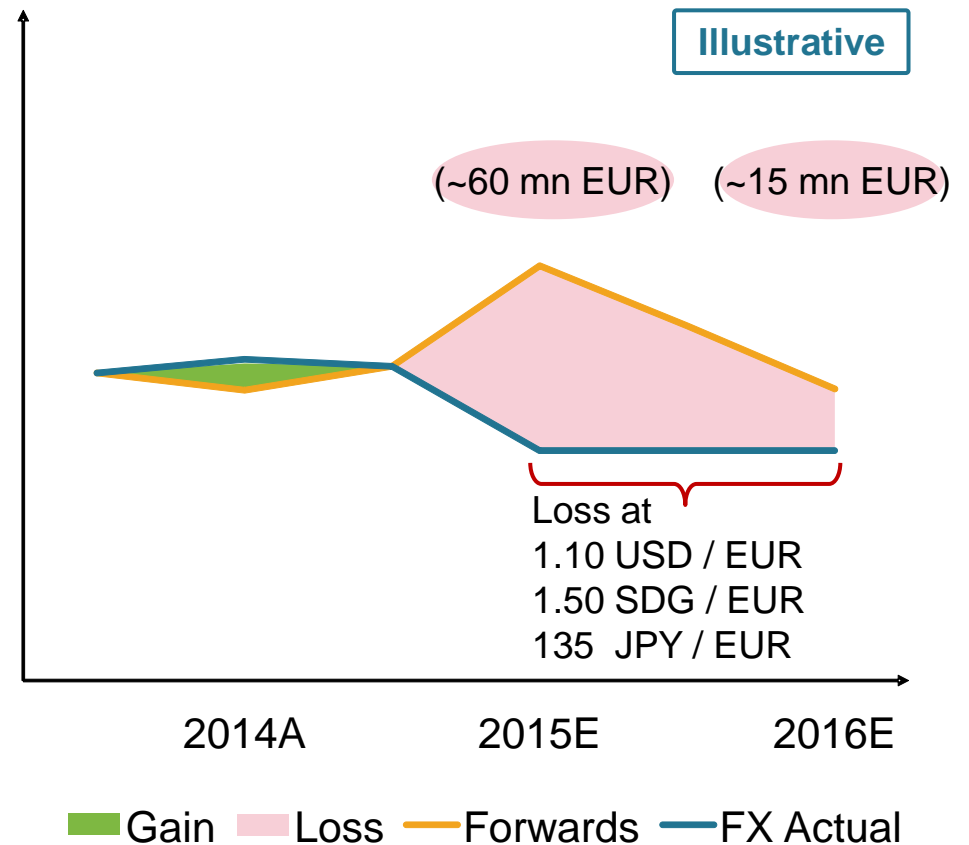
FX Exposure, in mn EUR



\$1ct change ↓ (1.11 €/€\$ → 1.10 €/€\$)

- ▶ 5 mn EUR revenue change ↑
- ▶ 3 mn EUR of EBITDA ↑

Actual FX Rate and Hedging Rate, EUR / USD





# EBITDA Reduced by Hedging and FX Transaction Effects

## EBITDA, EBITDA Margin (in %) and FX Impact, in mn EUR

	Q2 2014	Q1 2015	Q2 2015
<b>EBITDA</b>	28	40	31
<i>Margin</i>	13%	17%	13%
<b>Hedging</b>	2	-13	-13
<b>FX Transaction</b>	1	10	-5
<b>EBITDA (excl. hedging &amp; FX transaction)</b>	25	43	49
<i>Margin</i>	12%	18%	20%

# Pension Provision Decreased by 36 mn EUR – Equity Ratio Increased from 18 to 47%

## Balance Sheet, in mn EUR

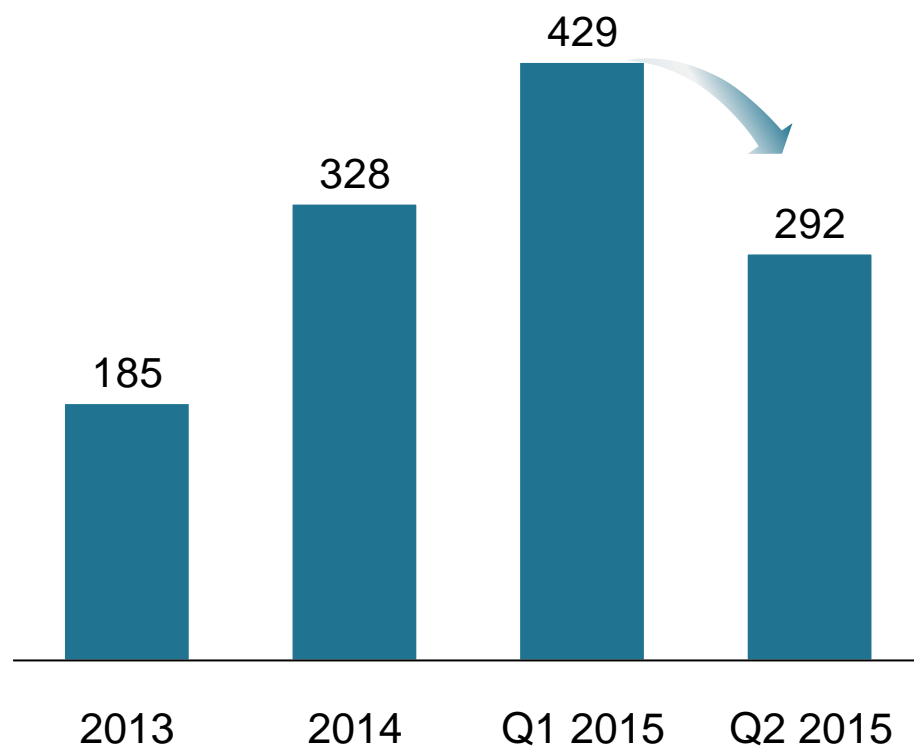
Assets	Dec. 31, 2014	Jun. 30, 2015	Change in %	Comments	Equity and liabilities	Dec. 31, 2014	Jun. 30, 2015	Change in %	Comments
Non-current	609.0	583.4	-4.2		Equity	311.8	500.9	60.6	
PP&E	571.7	544.2	-4.8	Depreciation higher than investments	Siltronic	309.1	501.1	62.1	IPO and pension provisions
Other non-current	37.3	39.2	5.1		Other shareholders	2.7	-0.2	n.a.	
Current	461.5	488.5	5.9		Liabilities	758.7	571.0	-24.7	
Inventories	138.4	142.6	3.0		Pension Provisions	328.1	292.1	-11.0	Increase in pension discount rate
Trade receivables	111.1	113.8	2.4		Other accruals	38.2	41.7	9.2	
Other current	24.6	46.4	88.6	Time deposits	Financial debt	211.9	39.6	-81.3	Repayment of WACKER loan
Cash	187.4	185.7	-0.9		Trade payables	55.8	70.9	27.1	
					Other	124.7	126.7	1.6	
<b>Total</b>	<b>1,070.5</b>	<b>1,071.9</b>	<b>0.1</b>		<b>Total</b>	<b>1,070.5</b>	<b>1,071.9</b>	<b>0.1</b>	

# Pension Provisions Reduced due to Higher Discount Rates

## Pension Provisions, in mn EUR

### IFRS Interest Rate

▶ United States:	4.8%	3.8%	3.6%	4.3%
▶ Germany:	3.8%	2.3%	1.65%	2.7%



# Issuer, Contact and Additional Information

## Issuer and Contact

Siltronic AG  
Hanns-Seidel-Platz 4  
D-81737 München

### Investor Relations:

Judith Distelrath  
Tel. +49 89 8564-3133

## Additional Information

ISIN:	DE000WAF3001
WKN:	WAF300
Deutsche Börse:	WAF
Listing:	Frankfurt Stock Exchange Prime Standard

## Financial Calendar

Q3 2015 Results:      October 29, 2015

